

# MLS Area 4

# Residential Statistics



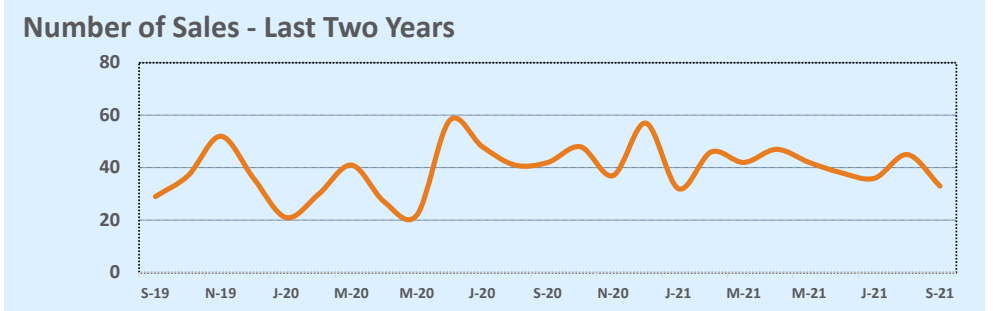
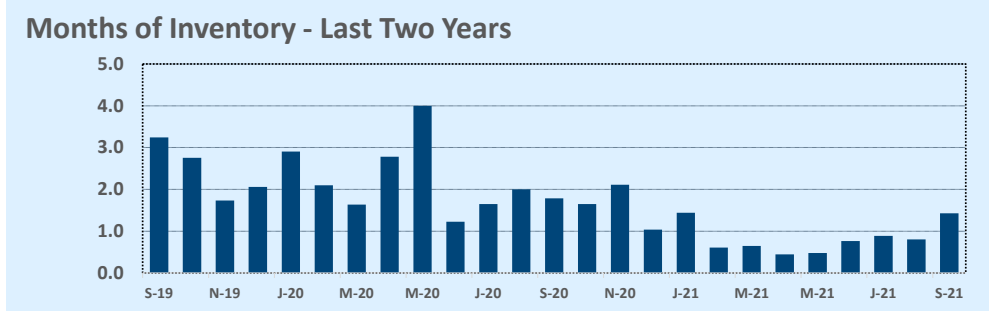
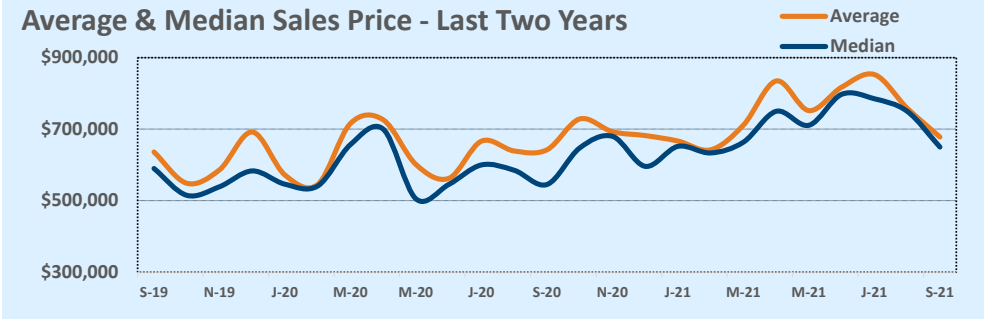
# September 2021

Listings	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
Single Family Sales	21	33	-36.4%	247	229	+7.9%
Condo/TH Sales	12	9	+33.3%	114	101	+12.9%
<b>Total Sales</b>	<b>33</b>	<b>42</b>	<b>-21.4%</b>	<b>361</b>	<b>330</b>	<b>+9.4%</b>
New Homes Only	1	4	-75.0%	22	32	-31.3%
Resale Only	32	38	-15.8%	339	298	+13.8%
Sales Volume	\$22,373,450	\$26,977,490	-17.1%	\$269,847,485	\$208,327,540	+29.5%
New Listings	56	54	+3.7%	404	443	-8.8%
Pending	31	40	-22.5%	44	345	-87.2%
Withdrawn	4	10	-60.0%	34	52	-34.6%
Expired	1	6	-83.3%	13	26	-50.0%
Months of Inventory	1.4	1.8	-20.2%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	--	--	--
\$150,000- \$199,999	--	1	48	8	12	53
\$200,000- \$249,999	2	2	4	14	16	40
\$250,000- \$299,999	6	1	14	14	11	28
\$300,000- \$349,999	--	1	4	5	5	9
\$350,000- \$399,999	--	2	14	8	5	39
\$400,000- \$449,999	--	2	55	9	6	80
\$450,000- \$499,999	1	--	--	15	12	24
\$500,000- \$549,999	2	1	6	28	25	21
\$550,000- \$599,999	7	4	31	36	21	60
\$600,000- \$699,999	9	6	9	60	56	24
\$700,000- \$799,999	3	4	17	59	60	23
\$800,000- \$899,999	2	4	6	31	42	20
\$900,000- \$999,999	7	--	--	35	26	12
\$1M - \$1.99M	14	5	13	76	64	61
\$2M - \$2.99M	3	--	--	5	--	--
\$3M+	--	--	--	1	--	--
<b>Totals</b>	<b>56</b>	<b>33</b>	<b>17</b>	<b>404</b>	<b>361</b>	<b>34</b>

Average	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$664,952	\$643,043	+3.4%	\$721,478	\$636,947	+13.3%
List Price/SqFt	\$476	\$393	+21.2%	\$461	\$388	+18.9%
Sold Price	\$677,983	\$642,321	+5.6%	\$747,500	\$631,296	+18.4%
Sold Price/SqFt	\$487	\$395	+23.3%	\$480	\$385	+24.7%
Sold Price / Orig LP	100.7%	98.7%	+2.0%	103.8%	98.1%	+5.8%
Days on Market	17	37	-54.8%	34	43	-21.3%

Median	This Month			Year-to-Date		
	Sep 2021	Sep 2020	Change	2021	2020	Change
List Price	\$625,000	\$549,950	+13.6%	\$675,000	\$575,000	+17.4%
List Price/SqFt	\$458	\$402	+13.9%	\$456	\$379	+20.0%
Sold Price	\$650,000	\$545,250	+19.2%	\$725,000	\$574,500	+26.2%
Sold Price/SqFt	\$476	\$412	+15.4%	\$469	\$372	+26.4%
Sold Price / Orig LP	102.0%	100.0%	+2.0%	102.0%	98.0%	+4.1%
Days on Market	7	7	+7.7%	7	13	-46.2%



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